



May 26, 2011

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### **NEMT announces promotions, new hires due to record growth**

WOOLWICH, MAINE: NEMT, one of the nation's largest all-domestic medical transcription firms, is pleased to announce a series of senior-level promotions and new hires, due to the company's continued expansion.

According to Linda Sullivan, formerly president and now CEO of NEMT, the firm's record growth over the last four years has led to a restructuring to provide for additional positions and an increased sales presence.

"We've experienced tremendous growth in our client base and workforce in the last few years and particularly in the last 12 months," Sullivan said. "In order to accommodate the increasing levels of work orders and business opportunities, we've made a number of new hires and promotions at all levels of the company."

To that end, Sullivan has assumed the role of Chief Executive Officer and has promoted Linda Allard to President. This will allow Sullivan a more high-level oversight of the organization's business model and long-term strategy, while Allard takes on additional responsibilities in new client development.

"Linda Allard has been effectively managing the company as our Vice President of Operations since 2008," Sullivan said. "At the same time, she's also brought on many of our new clients. This promotion recognizes her expertise not just in operations, but also in sales and new business development, and will allow her the authority and flexibility to oversee both sides of the organization."

Allard and New Business Development Director Rick Bisson will now manage the company's sales efforts, while Allard also continues to oversee operations.

Carleen Thacker, who has been NEMT's Quality Assurance Manager since 2007, has been promoted to Director of Operations, reporting directly to Linda Allard and managing the entire operational side of the company, from transcription and editing to quality assurance, implementation and technology.

Taking over Thacker's former role is April Birinyi, who has been promoted from Mentor to QA Manager and will handle all of the quality assurance and editing functions. Birinyi has been with NEMT since 2009 and has distinguished herself as a compassionate coach and enthusiastic team player.



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And because much of NEMT's growth involves new technical products like advanced transcription platforms, Natural Language Processing and speech recognition, Lori Marchand has been promoted to Manager of Implementation and Product Development. Marchand has been with NEMT since 2007 and has most recently served as Manager of Implementation. Her new role adds responsibility for implementing all new products and preparing the NEMT team and clients for their use.

NEMT has also hired 25 new team members since January 2011, including transcriptionists, formatters, mentors and communications specialists. The company now offers legal transcription in addition to medical and guarantees its accuracy and turnaround times.

Founded 20 years ago by Sullivan, NEMT has a three-year growth rate of 22 percent, impressive in any economy but especially noteworthy in an economic downturn. The company now boasts a workforce of approximately 250 and is committed to remaining an all-domestic organization with no off-shoring.

"These promotions and new hires are a testament to the hard work and dedication of our workforce," Sullivan said. "Our performance is particularly exciting because this period of growth comes in the midst of a nationwide recession. As the economy turns the corner, we expect even greater opportunities and our investment in this expansion shows we are confident in our continued success."

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#### **About NEMT**

NEMT is one of the nation's top providers of medical transcription and clinical documentation services and guarantees its accuracy and turnaround times. The company is a corporate member of AHDI, CDIA and AHIMA and has been recognized as an Inc. 5000 fastest-growing company for the last four years. Contact Tara Courtland at 804-370-4597 or [tcourtland@nemtinc.com](mailto:tcourtland@nemtinc.com) for more information.



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